1	RETIREMENT SYSTEMS OF ALABAMA
2	PEIRAF/RSA-1 BOARD OF CONTROL
3	201 South Union Street, Room 843
4	Montgomery, Alabama 36104
5	877.517.0020
6	
7	
8	
9	* * * * * * * * * * * *
10	COPY
11	* * * * * * * * * * * *
12	
13	
14	
15	PEIRAF/RSA-1 BOARD OF CONTROL MEETING
16	taken by Jeana S. Boggs, Certified Court Reporter
17	and Notary Public, in the conference room of the
18	Retirement Systems of Alabama, 201 South Union
19	Street, Montgomery, Alabama, that was held on
20	Wednesday, August 12th, 2020, at approximately 9:00
21	a.m.
22	
23	

1	APPEARANCES		
2	COMMITTEE MEMBERS:		
3	MR. LUKE HALLMARK, CHAIRMAN		
4	MR. JIM FIBBE		
5	MR. KELLY BUTLER		
6	MS. WENDY HESTER		
7	MR. RUSSELL TWILLEY (NOT PRESENT)		
8	ALSO PRESENT:		
9	DR. DAVID BRONNER, RSA CEO		
10	MR. DON YANCEY, RSA DEPUTY DIRECTOR		
11	MS. JO MOORE, LEGAL COUNSEL		
12	MS. RHONDA PETERS, RSA-1 DIRECTOR		
13	MR. IKEEM MEANS, RSA-1 ASST DIRECTOR		
14	MS. EMILY EATON, RSA EXECUTIVE ASSISTANT		
15	MR. STEVE WILLIAMS, CARR RIGGS & INGRAM		
16	MR. MARK GREEN, RSA CIO		
17			
18			
19			
20			
21			
22			
23			
	Doggo Donouting 9 Video LLC		

1		AGENDA
2	I.	Call to Order4
3	II.	Roll Call4
4	III.	Approval of 12/17/2019 Minutes4
5	IV.	Audit Report6
6	V.	Chief Executive Officer Report
7		for Period 7/1/2019 - 6/30/2020
8	VI.a.	Historical Background14
9	VI.b.	PEIRAF Investment Portfolio17
10	VI.c.	RSA-1 (Deferred Compensation)20
11	VI.d.	Performance22
12	VI.e.	Combined Fund Reports24
13	VII.	Amendment to RSA-1 Plan28
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
		Deman Demanting O. Viller III C
		Boggs Reporting & Video LLC

800.397.5590 www.boggsreporters.com

1 CALL TO ORDER 2 MR. HALLMARK: All right. I would like to call our PEIRAF/RSA-1 Board of 3 4 Control meeting this morning to order. 5 first business will be the roll call, 6 please. 7 ROLL CALL 8 MS. EATON: Russell Twilley? 9 (No response). 10 MS. EATON: Kelly Butler? 11 MR. BUTLER: Here. 12 MS. EATON: Wendy Hester? 13 MS. HESTER: Here. 14 MS. EATON: Jim Fibbe? 15 MR. FIBBE: Here. 16 MS. EATON: Luke Hallmark? 17 MR. HALLMARK: Here. 18 Okay. We do have a quorum. APPROVAL OF 12/17/2019 MEETING MINUTES 19 20 MR. HALLMARK: On Item III, it 21 says the approval of the December 17, 2019, 2.2. meeting minutes. I am sure everybody has 23 had a chance to look over the minutes. Ι

1	will need to have a motion to approve the		
2	minutes.		
3	MR. FIBBE: I make a motion to		
4	approve the minutes.		
5	MR. HALLMARK: And we've got a		
6	second by Mr. Butler. Any discussion?		
7	(No response).		
8	MR. HALLMARK: All in favor say		
9	"aye"?		
10	(Board members saying "aye").		
11	MR. HALLMARK: All opposed, like		
12	sign?		
13	(No response.)		
14	MR. HALLMARK: Ayes carry.		
15	Before we move on to the next		
16	item, it has been requested that we make		
17	an amendment to the agenda. And what we		
18	need to do is move add Item IV		
19	underneath Item III, and that would be an		
20	audit report from Mr. Williams.		
21	So, what we will do is that we		
22	will make Audit Report Item IV, and then		
23	we'll take everything else and just move		

1	it down one. So, four will be five, and	
2	five will be six.	
3	So, I will need a motion to	
4	approve to amend the agenda. Mr. Butler?	
5	MR. BUTLER: I make a motion to	
6	amend the agenda.	
7	MR. HALLMARK: Any second? Mr.	
8	Fibbe.	
9	MR. FIBBE: Second.	
10	MR. HALLMARK: Any discussion?	
11	All in favor say "aye"?	
12	(Board members saying "aye").	
13	MR. HALLMARK: All opposed, like	
14	sign?	
15	(No response.)	
16	MR. HALLMARK: Ayes carry.	
17	Okay. At this time, we would	
18	move to Item IV, and it is our audit	
19	report, and that would be from Mr. Steve	
20	Williams.	
21	AUDIT REPORT	
22	MR. WILLIAMS: Good morning,	
23	everyone.	
	I	

1 MR. HALLMARK: Good morning. 2 MR. WILLIAMS: I'm going to pull 3 this down so that I can -- you can hear me 4 I haven't quite learned how and I can see. 5 to talk and wear my glasses and the mask at 6 the same time yet, but I am working on it. 7 Everyone should have two audit 8 reports and also our required 9 communications letter. There should be 10 an audit report for the Public Employees' 11 Individual Retirement Account Fund, the 12 Deferred Comp Plan, and then the Public 13 Employees' Individual Retirement Account 14 Fund which was discontinued contributions 15 in 1986. 16 So, what I am going to report on 17 today is our audit report, and I am going 18 to cover both reports at one time. Both 19 reports read the same, the same audit 20 opinion. 21 And so, if you will pick up the 2.2. audit report for the Public Employees'

Individual Retirement Account Fund,

23

Deferred Comp Plan, and turn to page one. It will say Independent Auditor's Report at the top of the page. Our report will cover two pages. And basically, our report begins and says that we have audited the financial statements as of the year ending September 30th, 2019, and the related notes to the financial statements.

2.

2.2.

It goes on to say that
management is responsible for the
preparation and the presentation of those
financial statements in accordance with
basically US Generally Accepted
Accounting Principles, and that our
responsibility is to audit the financial
statements and to issue an opinion on
those financial statements.

It talks about how the audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the processes which we go about that.

If you go to the bottom of the page, you will see that in your opinion the financial statements referred to above present fairly in all material respects the fiduciary net position of the Public Employees' Individual Retirement Account Fund, Deferred Compensation Plan, as of September 30th, 2019, and the Changes in Fiduciary Net Position for the year that ended in accordance with the accounting principles generally accepted in the United States of America.

2.2.

We had an unqualified opinion on both audits, so there's no difference in the opinions there.

If you will turn over to page two, this will conclude our audit report here. But basically what it's noting here under the "Other Matters," is that the financial statements are comparative, but the note disclosures are not comparative. Those note disclosures for

the prior year are included in our prior year audit, and that's kind of the industry practice. And it talks a little bit about the required supplementary information that's included, such as the MD&A, and things of that nature.

2.

2.2.

But the audit was an unqualified opinion, which means we have no exceptions, no issues, no control deficiencies were noted, or anything of that nature.

You should all have also a copy of our required communications letter. This is our letter of communications to you as governance, which kind of sums up the entire audit process. Page one and page two are basically just our — us saying we appreciate the opportunity of working with the Board, and that our responsibilities were to provide an audit of the financial statements and to report to you—all as the Board and respond to any questions that you—all might have.

Page three and page four kind of repeat our responsibility as auditors and management's responsibility. On page four you will see that it notes significant accounting policies. Note one in the financial statement addresses the significant accounting policies of both entities, and all of those policies were in accordance with applicable auditing standards.

2.2.

If you turn over to page eight, we are required to communicate the material estimates within the financial statements, and within both financial statements, the material estimates relate to the investments and securities. And you will notice that those securities are carried at fair value, which is an estimate, and that those estimates are recorded in accordance with all applicable accounting standards.

Page nine talks about a summary of audit adjustments, and it goes into

describe what an audit adjustment is.

And I will note that we noted no
adjustments or misstatements during our
audit procedure. So, therefore, there
were no audit adjustments proposed.

2.

2.2.

And the last couple of pages include our management representation letter and our letter on controls. And the management representation letter, this concludes the representations that management provide to us each year during our audit.

And then the very last page,
this is basically our internal control
letter, and it goes through the process
of defining what a control deficiency
would be and basically what a breakdown
in that control process would be. And it
goes on to note that, during our audit
procedures, we noted no deficients in
controls or no weaknesses that we needed
to communicate to you-all as the Board.

And that will conclude our

1	report, unless there are any questions.
2	MR. HALLMARK: Okay. You have
3	heard Mr. Williams' report. Any questions
4	or comments at this time?
5	(No response).
6	MR. HALLMARK: Thank you,
7	Mr. Williams.
8	Dr. Bronner, do we need to
9	approve his report?
10	DR. BRONNER: Yes, sir.
11	MR. HALLMARK: Okay. So, we heard
12	Mr. Williams' report. At this time, I need
13	a motion to approve his report.
14	MR. FIBBE: So moved.
15	MR. HALLMARK: Second?
16	MR. BUTLER: Second.
17	MR. HALLMARK: Mr. Butler. Any
18	discussion?
19	(No response).
20	MR. HALLMARK: All in favor say
21	"aye?"
22	(Board members saying "aye").
23	MR. HALLMARK: All opposed, like
	Danie Danie Para O Malan III C

1 sign?

2.2.

2 (No response.)

MR. HALLMARK: Next, we'll move to Item V, which will be our chief executive officers' report.

Dr. Bronner.

HISTORICAL BACKGROUND

DR. BRONNER: Don has made me the historian, I guess, because I was here when we did all this stuff.

But in '82, that's when that —
it really started with the hard work of
not me, but Dr. Walsh. Dr. Walsh
basically went to the Legislature in the
summer and got — I mean, it was a
Donnybrook of a fight between us and
banks, because banks at that time were
promoting that everybody put their money
with them and you would be a millionaire,
because remember back then interest rates
were in the high teens. Actually they
made it into the low twenties. So, they
were advising that they were going to

make you millionaires, and I knew it was all a joke because interest rates move and change.

2.2.

So, anyway, that lasted four years. So, we put in contributions of roughly \$8,000. My account happens to be number one since I had a lot of faith in Dr. Walsh and what we were trying to do here, and fundamentally it's done very, very nicely for everybody.

And then when they said that that was no longer appropriate for public employees that had a pension fund, we went with -- '86, we had the Tax Reform Act, and we created the fund that is the big one today.

And then there was a whole bunch of changes, as you can read down the list if you really get bored sometime, of all the little changes that we made.

Basically, when we started out, you — with the first fund, all we had was fixed incomes. We had no equities. Second

1 fund that we started in '86, we had both 2 equities and fixed income. And then 3 actually, in recent years because they 4 wanted to have a money market fund, 5 because they wanted to pretend that they 6 could time the markets, but you will 7 notice that, if you look at the 8 performance of the three funds, the debt, 9 the equity, and the money markets, it did 10 the worst, and that's why we never 11 offered it for a long time. But some 12 people like to pretend that they are 13 traders. 14 But that's really the history. 15 That was all I really had to say and would turn it over to, Mr. Chairman, if 16 it's okay with Marc Green to talk about 17 18 the original IRA fund. 19 Okay. You-all have MR. HALLMARK: 20 heard Dr. Bronner's report on our 21 historical background. Any questions or 2.2. comments? 23 (No response).

MR. HALLMARK: Okay. Mr. Green.

PEIRAF INVESTMENT PORTFOLIO

2.2.

MR. MARC GREEN: So, the Summary of the Investment Portfolio of PEIRAF is on page 16. You can see it's broadly broken down into three categories: Short-term investments, fixed income, and domestic equities, with domestic equities being one preferred stock position of \$750,000. The total value of the fund is almost \$76 million.

Page 17 gives you the breakdown of the ratings by Moody's and S&P. You can see that 54% is rated in both of them, and US Agency Mortgages, and Government Guaranteeds are in receivership of the US Government. So, they are not rated anymore, but they would be either AA plus or AAA.

If you flip to page 18 through 26, it gives you all of the securities within the PEIRAF portfolio. So, if you are, you know, curious about a single

1 position, we can get into it. But it's a 2 fairly generic portfolio of fixed income. 3 Page 27 gives you the pie chart 4 breakdown of how the fund is allocated. 5 You can see about 44% is corporate 6 credit; mortgage backs are almost 19%; US 7 agencies, 4.25%; Government Guaranteeds, 8 about a quarter of the fund; money market 9 and commercial paper, a little over 5%; 10 and, again, the 1% preferred position. 11 So, any questions on the 12 securities or the allocation? 13 (No response). 14 MR. MARC GREEN: Page 28 is the 15 statement of fiduciary net position. 16 can see that the fund is up \$1.8 million 17 year-over-year, which I found pretty 18 astounding for something that's been around 19 as long as it has and the fund is still appreciating. You would think there would 20 21 be a bigger drawdown, but we are still not 2.2. seeing it.

Boggs Reporting & Video LLC 800.397.5590 www.boggsreporters.com

Page 29, sort of the same chart,

23

1 but it gives you the additions, the 2 deductions. You can see distributions 3 for the same period from 2019 to 2020. 4 In 2019, it was 4.16; and 2020, 3.498. 5 So, people are actually withdrawing less 6 year-over-year. Maybe some of that has 7 to do with what you-all are going to 8 address later with the required minimums, 9 but this doesn't have a required minimum 10 anyway. So, it's kind of hard to 11 explain. But I quess people have liked 12 the returns and are leaving the money 13 there. 14 Page 30 gives you the additional 15 income from securities lending. You can 16 see over the period when this was 17 enrolled in the program in 2004 through 18 2020, almost \$960,000 of additional 19 income from securities lending. 20 So, that concludes the 21 run-through of the PEIRAF portfolio. 2.2. I'll be glad to answer any questions that

Boggs Reporting & Video LLC 800.397.5590 www.boggsreporters.com

anyone may have.

23

(No response).

2.2.

RSA-1 DEFERRED COMPENSATION PLAN

MR. MARC GREEN: Okay. Having seen none, page 31, we are going to move over to RSA-1 Deferred Compensation Plan. This is a snapshot of the portfolio as of 6/30/2020. Again, the short-term investments, that's the short-term money market fund. You can see it's about \$94.5 million there. The bond fund — let's see — 1.194 is the par value, the market value of 1.317, and the stock fund is \$887 million. So, the grand total within RSA-1 is \$2.299 billion.

Page 32, again, breaks down the fixed income portfolio by Moody's and S&P. Again, about 42% of it is in agencies and government guaranteeds that have, you know, implicit rating backed by the U.S. Government. The vast preponderance of the portfolios are investment grade. Some are not rated, a couple of private placements.

1 Pages 33 through 55 gives you 2 all of the holdings across, you know, the 3 money market account, the bond fund, as 4 well as the S&P 500 Index Fund. So, vou 5 can see all of the securities there. 6 On page 56, this is the pie 7 It gives you the asset allocation 8 breakdown of RSA-1. And, again, remember 9 this is member driven, so the members 10 decide what their allocation within the 11 three options are. 12 So, currently about 39% is in 13 stocks; 25%, corporate bonds; mortgage 14 backs, about 11%; a small sliver are 15 privates; government quaranteeds and 16 agencies, about 18%; a little over 6% in 17 money market; and 1% in commercial paper. 18 If you will flip to page 57, 19 Statement of Fiduciary Net Position. For 20 the same period year-over-year, the funds 21 were up \$133 million from \$2.173 billion 2.2. to \$2.306 billion.

Boggs Reporting & Video LLC 800.397.5590 www.boggsreporters.com

Statement of Changes in

23

1 Fiduciary Net Position is on page 58. 2 Again, it's up \$133 million, 3 year-over-year. Again, the normal 4 distributions for the same period in 2019 5 was a little over \$100 million; and for 6 the same period 2020, almost \$87 million 7 of distribution. So, down 8 year-over-year. 9 Page 59, additional income from 10 securities lending, almost \$17.5 million 11 since the fund was enrolled in that 12 program. 13 PERFORMANCE MR. MARC GREEN: And lastly, page 14 15 60 gives you a snapshot of investment 16 performance. You can pick whatever time 17 period you would like. But this is for the

MR. MARC GREEN: And lastly, page 60 gives you a snapshot of investment performance. You can pick whatever time period you would like. But this is for the period ending July 31st, 2020. So, it is not the same June period. We just got in the July performance the other day, so we put in the most current performance.

18

19

20

21

2.2.

23

If you will look at the fiscal year-to-date column, so that would be

1 October 1 through July 31st, you can see 2 the PEIRAF account was up 7.92%; the 3 short-term money market fund, a little over 1%; the S&P 500 Index Fund up 4 5 11.57%; and the bond fund up nearly 8%. 6 And all the other years are laid out on 7 the chart, as well, for your perusal. 8 And that's the quick run-through 9 of the portfolios and the performance. 10 would be glad to talk about anything the 11 Board would like. 12 MR. BUTLER: I'm just curious. Dr. Bronner eluded to it. People -- some 13 14 people think they can time things. Do 15 you -- Does that ever create a problem for 16 you in this member driven -- in your role 17 as investing the money? 18 MR. MARC GREEN: Yeah, our biggest 19 issue is the structure -- the way the money 20 comes in. So, members can elect to 21 reallocate every 90 days, and it's effective as of the end of the month, and 2.2.

we don't find out what the reallocation is

23

1 for a few days after. 2 So, trying to true up the actual 3 performance of the benchmark we are 4 trying to track versus -- again, it's --5 the money comes, you know, out of the member account through the Comptroller's 6 7 Office and then back to us. And by the 8 time we get it, there's -- you know, it 9 either -- it's a tailwind or a headwind. 10 You never know which one it is. 11 that's our -- that's our biggest issue. 12 Not so much wild allocation swings, but 13 then the structural. 14 MR. HALLMARK: Any other 15 questions? 16 (No response). 17 MR. MARC GREEN: Okay. Thank you. MR. HALLMARK: 18 Thank you. 19 Next, we will look at part E. 20 Ms. Peters. 21 COMBINED FUND REPORTS 2.2. MS. PETERS: I am going to begin 23 on page 61, Active Accounts. If you will

look across the top, it is broken down by fund. It shows a five-year history. And each — this is active accounts, and each fund is broken down through TRS, ERS and JRF. And the bottom line of each year will show you the percentage of change in participants.

2.2.

If you turn to the next page, it shows the contribution history by type.

The first — the regular member contributions are the payroll deductions.

DROP rollovers have been declining over the last several years.

Then there is the incoming transfers, and we did have a few PLOP rollovers this year. And then I will show you the total for each year. And that decreases primarily due to the DROP decline.

If you do prefer a pie chart or a bar chart, on the next page, it shows the same information over that ten-year period, but it's reflected in the charts.

1 The next page covers the RSA-1 2 distributions by type. It shows the 3 ten-year summary: Monthly benefits, lump 4 sums, emergency withdrawals, outgoing 5 transfers, outgoing rollovers, and 6 service purchases, and then it also shows 7 the totals. Distributions appear to be 8 declining. 9 The next bar chart shows that 10 same ten-year distribution by type. 11 That's all I have as far as the 12 numbers go, but I would like to give a 13 general administrative update. 14 We opened 1,855 new accounts 15 this year. We have also got new branding 16 for the RSA-1 publications and member 17 web. 18 Our field services is -- due to 19 COVID is now doing the webinars instead 20 of seminars and virtual visits. 21 will be doing some recordings for new 2.2. employee orientations. 23 Communication has recently

1 released a new video on our member web 2 for advertising. And we hope to also do 3 a series of videos in the retirement 4 security week, which is, I think the end 5 of October. 6 And that's all I have today, 7 except for one more thing. I would like 8 to introduce the assistant director of 9 RSA-1 to the Board, and that's Ikeem 10 Sitting right back there in the Means. 11 back, so you-all would know who he is. 12 Do you-all have any questions? 13 I would be happy to answer any questions. 14 MR. HALLMARK: I have a question. What -- like the RSA-1 DROP 15 16 equity, and then the RSA-1 just equity, I mean, what is the difference? 17 I mean, is 18 RSA-1 DROP equity, is that the money that 19 comes out of their DROP? 20 MS. PETERS: Those funds -- the 21 DROP funds are transferred from the 2.2. pension. And they're different -- it's 23 401-A money, and it is not 457 funds that

1	are coming in from payroll deduction.	
2	And so, the funds are held	
3	separately, so they have to be broken	
4	down separately. Is that what you mean?	
5	MR. HALLMARK: Yeah. And that	
6	would hold true for the fixed income, as	
7	well?	
8	MS. PETERS: Yes, sir. That's	
9	right.	
10	MR. HALLMARK: Any other	
11	questions?	
12	(No response).	
13	MR. HALLMARK: Thank you,	
14	Ms. Peters.	
15	MS. PETERS: Thank you.	
16	MR. HALLMARK: Next we have an	
17	amendment to the RSA-1 Plan. Ms. Jo Moore.	
18	AMENDMENT TO RSA-1 PLAN	
19	MS. MOORE: Good morning.	
20	MR. HALLMARK: Good morning.	
21	MS. MOORE: If you would, please,	
22	turn to page 66 in your Directorpoint, you	
23	will see the proposed Fourth Amendment to	

1 the RSA-1 Plan document. If you would like 2 to peruse the proposed amendment as 3 incorporated into the plan and redlined 4 version, you can turn to page 69. 5 What this amendment does is two There were two laws that were 6 things: 7 passed very recently by Congress that 8 mandated changes to 457 plans. 9 The first one is the Secure Act, 10 which was passed by Congress 11 December 20th of 2019, made effective 12 January 1, 2020, which increased the age 13 from 70 1/2 to 72 for required minimum 14 distribution. 15 The other law that was recently 16 passed is the Cares Act. That was passed 17 on March 27th of 2020 in response to all 18 of the Coronavirus economic incentives. 19 And what that does is, it permits members 20 to waive or forego their 2020 RMD if they 21 so choose. That was effective 2.2. immediately.

Boggs Reporting & Video LLC 800.397.5590 www.boggsreporters.com

Both of these laws -- we didn't

23

1	really have any option. It's mandated,	
2	and so we followed it. And then the IRS	
3	requested that we update and amend our	
4	plans at our next annual meeting, which	
5	is before us right now.	
6	So, with that said, are there	
7	any questions?	
8	(No response).	
9	MS. MOORE: If not, before you is	
10	the Fourth Amendment, which is recommended	
11	by the staff.	
12	Thank you.	
13	MR. HALLMARK: All right. We will	
14	need to have a vote on this. So, at this	
15	time, we have heard Ms. Moore's	
16	presentation about the amendment to the	
17	RSA-1 Plan. I will need a motion to	
18	approve.	
19	MR. FIBBE: Motion.	
20	MR. HALLMARK: Mr. Fibbe. Do I	
21	have a second?	
22	MS. HESTER: Second.	
23	MR. HALLMARK: Ms. Hester. Any	

1	discussion or comments?		
2	(No response).		
3	MR. HALLMARK: All in favor say,		
4	"aye."		
5	(Board members saying "aye").		
6	MR. HALLMARK: All opposed, like		
7	sign.		
8	(No response).		
9	MR. HALLMARK: Ayes carry.		
10	Dr. Bronner, can you think of		
11	anything else?		
12	DR. BRONNER: I am good.		
13	MR. HALLMARK: Any comments or		
14	questions?		
15	(No response).		
16	MR. HALLMARK: I appreciate		
17	everybody coming in. I'm glad we were able		
18	to have a quorum today.		
19	Ikeem, welcome. This is a tough		
20	Board to work with, but we'll get you		
21	through it.		
22	DR. BRONNER: Terrible. Terribly		
23	tough. Thank you, very much.		

1	MR. HALLMARK: At this time, I		
2	need a motion to adjourn.		
3	MR. BUTLER: Motion.		
4	MR. HALLMARK: Mr. Butler.		
5	MR. FIBBE: Second.		
6	MR. HALLMARK: Second, Mr. Fibbe.		
7	All in favor say "aye"?		
8	(Board members saying "aye").		
9	MR. HALLMARK: All opposed, like		
10	sign?		
11	(No response.)		
12	MR. HALLMARK: Ayes carry.		
13			
14			
15	(Conclusion of RSA-1 PEIRAF		
16	Committee meeting at 9:26		
17	a.m.)		
18			
19			
20			
21			
22			
23			
	Doggo Donouting C Video LLC		
	Boggs Reporting & Video LLC		

1 REPORTER'S CERTIFICATE 2 3 STATE OF ALABAMA 4 ELMORE COUNTY 5 6 I, Jeana S. Boggs, Certified Professional 7 Reporter and Notary Public in and for the State of 8 Alabama at Large, do hereby certify on Wednesday, 9 August 12th, 2020, that I reported the meeting of 10 the PEIRAF/RSA-1 MEETING; that the foregoing 11 colloquies, statements, questions and answers 12 thereto were reduced to 32 typewritten pages under 13 my direction and supervision; that the above is a 14 true and accurate transcription of said meeting set 15 out herein. 16 I further certify that I am duly licensed 17 by the Alabama Board of Court Reporting as a 18 Certified Court Reporter as evidenced by the ABCR 19 number following my name found below. 20 I further certify that I am neither of 21 relative, employee, attorney or counsel of any of 2.2. the parties, nor am I a relative or employee of such

attorney or counsel, nor am I financially interested

23

1	in the results thereof. All rates charged are usual
2	and customary.
3	This the 12th day of August, 2020, in the
4	year of our Lord.
5	
6	
7	
8	/S/Jeana S. Boggs
9	Jeana S. Boggs, CSR ABCR NO. 7, Exp 9/30/2020
10	Certified Court Reporter and Notary Public
11	Commission expires: 8/9/2022
12	
13	(C) Copyright 2020, Boggs Reporting & Video, LLC. All rights reserved. No portion of this document
14	may be reproduced without written consent of Boggs Reporting & Video, LLC.
15	Reporting & Video, Inc.
16	
17	
18	
19	
20	
21	
22	
23	
	Boggs Reporting & Video LLC 800.397.5590 www.boggsreporters.com

	25 [1] 21/13	above [2] 9/4 33/13
DR. BRONNER: [4] 13/10 14/8 31/12	26 [1] 17/21	accepted [2] 8/14 9/12
31/22	27 [1] 18/3	accordance [4] 8/13 9/11 11/9 11/20
MR. BUTLER: [5] 4/11 6/5 13/16	27th [1] 29/17 28 [1] 18/14	account [8] 7/11 7/13 7/23 9/7 15/6 21/3 23/2 24/6
23/12 32/3	29 [1] 18/23	accounting [5] 8/15 9/11 11/5 11/7
MR. FIBBE: [6] 4/15 5/3 6/9 13/14 30/19 32/5	3	11/21
MR. HALLMARK: [43]		accounts [3] 24/23 25/3 26/14
MR. MARC GREEN: [6] 17/3 18/14	3.498 [1] 19/4 30 [1] 19/14	accurate [1] 33/14
20/3 22/14 23/18 24/17	30th [2] 8/7 9/8	across [2] 21/2 25/1 Act [3] 15/15 29/9 29/16
MR. WILLIAMS: [2] 6/22 7/2	31 [1] 20/4	active [2] 24/23 25/3
MS. EATON: [5] 4/8 4/10 4/12 4/14 4/16	31st [2] 22/18 23/1	actual [1] 24/2
MS. HESTER: [2] 4/13 30/22	32 [2] 20/15 33/12	actually [3] 14/21 16/3 19/5
MS. MOORE: [3] 28/19 28/21 30/9	33 [1] 21/1 36104 [1] 1/4	add [1] 5/18
MS. PETERS: [4] 24/22 27/20 28/8	39 [1] 21/12	additional [3] 19/14 19/18 22/9 additions [1] 19/1
28/15		address [1] 19/8
\$	4	addresses [1] 11/6
\$1.8 [1] 18/16	4.16 [1] 19/4	adjourn [1] 32/2
\$100 [1] 22/5	4.25 [1] 18/7 401-A [1] 27/23	adjustment [1] 12/1
\$133 [2] 21/21 22/2	401-A[1] 27/23 42[1] 20/17	adjustments [3] 11/23 12/3 12/5 administrative [1] 26/13
\$133 million [1] 21/21	44 [1] 18/5	advertising [1] 27/2
\$17.5 [1] 22/10 \$2.173 [1] 21/21	457 [2] 27/23 29/8	advising [1] 14/23
\$2.173 [1] 21/21 \$2.299 [1] 20/14	5	after [1] 24/1
\$2.306 [1] 21/22	500 [2] 21/4 23/4	again [8] 18/10 20/7 20/15 20/17 21/8
\$750,000 [1] 17/9	54 [1] 17/14	22/2 22/3 24/4 age [1] 29/12
\$76 [1] 17/10	55 [1] 21/1	agencies [3] 18/7 20/18 21/16
\$8,000 [1] 15/6 \$87 [1] 22/6	56 [1] 21/6	Agency [1] 17/15
\$887 [1] 20/12	57 [1] 21/18	agenda [4] 2/20 5/17 6/4 6/6
\$94.5 [1] 20/9	58 [1] 22/1 59 [1] 22/9	ALABAMA [7] 1/1 1/4 1/18 1/19 33/3
\$960,000 [1] 19/18		33/8 33/17 all [37]
	6	allocated [1] 18/4
'82 [1] 14/11	6/30/2020 [2] 3/7 20/7	allocation [4] 18/12 21/7 21/10 24/12
'86 [2] 15/14 16/1	60 [1] 22/15 61 [1] 24/23	almost [5] 17/10 18/6 19/18 22/6
	66 [1] 28/22	22/10
20 [4] 2/10	69 [1] 29/4	also [6] 2/8 7/8 10/12 26/6 26/15 27/2 am [10] 4/22 7/6 7/16 7/17 24/22 31/12
20 [1] 3/10	7	33/16 33/20 33/22 33/23
1		amend [3] 6/4 6/6 30/3
1,855 [1] 26/14	7.92 [1] 23/2 7/1/2019 [1] 3/7	amendment [9] 3/13 5/17 28/17 28/18
1.194 [1] 20/11	70 [1] 29/13	28/23 29/2 29/5 30/10 30/16
1.317 [1] 20/12 1/2 [1] 29/13	72 [1] 29/13	America [1] 9/13 amounts [1] 8/21
11 [1] 21/14	8	annual [1] 30/4
11.57 [1] 23/5	8/9/2022 [1] 34/11	answer [2] 19/22 27/13
12/17/2019 [2] 3/4 4/19	843 [1] 1/3	answers [1] 33/11
12th [3] 1/20 33/9 34/3	877.517.0020 [1] 1/5	any [19] 5/6 6/7 6/10 10/23 13/1 13/3 13/17 16/21 18/11 19/22 24/14 27/12
16 [1] 17/5 17 [2] 4/21 17/12	9	27/13 28/10 30/1 30/7 30/23 31/13
18 [2] 17/20 21/16	9/30/2020 [1] 34/9	33/21
19 [1] 18/6	9/30/2020 1 34/9 90 1 23/21	anymore [1] 17/18
1986 [1] 7/15	9:00 [1] 1/20	anyone [1] 19/23
2	9:26 [1] 32/16	anything [3] 10/10 23/10 31/11 anyway [2] 15/4 19/10
2004 [1] 19/17	A	appear [1] 26/7
201 [2] 1/3 1/18	a.m [2] 1/21 32/17	APPEARANCES [1] 2/1
2019 [10] 3/4 3/7 4/19 4/21 8/7 9/9	AA [1] 17/19	applicable [2] 11/9 11/21
19/3 19/4 22/4 29/11	AAA [1] 17/19	appreciate [2] 10/18 31/16
2020 [15] 1/20 3/7 19/3 19/4 19/18 20/7 22/6 22/18 29/12 29/17 29/20	ABCR [2] 33/18 34/9	appreciating [1] 18/20 appropriate [1] 15/12
33/9 34/3 34/9 34/13	able [1] 31/17	appropriate [1] 13/12 approval [3] 3/4 4/19 4/21
2022 [1] 34/11	about [16] 8/19 8/21 8/23 10/4 11/22 16/17 17/23 18/5 18/8 20/9 20/17	approve [6] 5/1 5/4 6/4 13/9 13/13
20th [1] 29/11	21/12 21/14 21/16 23/10 30/16	30/18
	1 1 1 2 3 2 5 1 2	
	l	l

contributions [3] 7/14 15/5 25/11 bored [1] 15/19 both [8] 7/18 7/18 9/15 11/8 11/14 control [7] 1/2 1/15 4/4 10/9 12/14 approximately [1] 1/20 16/1 17/14 29/23 12/16 12/18 are [30] 9/21 9/22 10/1 10/17 11/12 **bottom [2]** 9/1 25/5 controls [2] 12/8 12/21 11/17 11/19 13/1 16/12 17/16 17/18 branding [1] 26/15 copy [2] 1/10 10/12 17/23 18/6 18/21 19/5 19/7 19/12 20/4 breakdown [4] 12/17 17/12 18/4 21/8 Copyright [1] 34/13 20/21 20/22 21/11 21/14 23/6 24/3 breaks [1] 20/15 **Coronavirus** [1] 29/18 25/11 27/21 28/1 28/2 30/6 34/1 broadly [1] 17/5 corporate [2] 18/5 21/13 around [1] 18/18 broken [4] 17/5 25/1 25/4 28/3 could [1] 16/6 as [22] 8/6 9/8 10/5 10/15 10/22 11/2 **BRONNER [5]** 2/9 13/8 14/6 23/13 counsel [3] 2/11 33/21 33/23 12/22 15/18 18/19 18/19 20/6 21/3 31/10 **COUNTY [1]** 33/4 21/4 23/7 23/17 23/22 26/11 26/11 **Bronner's [1]** 16/20 couple [2] 12/6 20/23 28/6 29/2 33/17 33/18 Court [4] 1/16 33/17 33/18 34/10 **bunch [1]** 15/17 asset [1] 21/7 **business** [1] 4/5 cover [2] 7/18 8/4 assistant [2] 2/14 27/8 **BUTLER [6]** 2/5 4/10 5/6 6/4 13/17 covers [1] 26/1 **ASST [1]** 2/13 32/4 **COVID [1]** 26/19 **astounding** [1] 18/18 create [1] 23/15 attorney [2] 33/21 33/23 created [1] 15/15 audit [24] 3/5 5/20 5/22 6/18 6/21 7/7 call [5] 3/2 3/14 4/3 4/5 4/7 credit [1] 18/6 7/10 7/17 7/19 7/22 8/16 8/19 8/21 Call.....4 [1] 3/3 CSR [1] 34/9 9/18 10/2 10/7 10/16 10/20 11/23 12/1 can [19] 7/3 7/3 7/4 15/18 17/5 17/14 curious [2] 17/23 23/12 12/4 12/5 12/12 12/19 18/1 18/5 18/16 19/2 19/15 20/9 21/5 current [1] 22/21 audited [1] 8/6 22/16 23/1 23/14 23/20 29/4 31/10 currently [1] 21/12 auditing [1] 11/10 Cares [1] 29/16 customary [1] 34/2 **Auditor's [1]** 8/2 **CARR [1]** 2/15 auditors [1] 11/2 D carried [1] 11/18 **audits [1]** 9/15 carry [4] 5/14 6/16 31/9 32/12 date [1] 22/23 August [3] 1/20 33/9 34/3 categories [1] 17/6 **DAVID [1]** 2/9 aye [10] 5/9 5/10 6/11 6/12 13/21 **CEO [1]** 2/9 day [2] 22/20 34/3 13/22 31/4 31/5 32/7 32/8 CERTIFICATE [1] 33/1 days [2] 23/21 24/1 Ayes [4] 5/14 6/16 31/9 32/12 Certified [4] 1/16 33/6 33/18 34/10 debt [1] 16/8 **December [2]** 4/21 29/11 **certify [3]** 33/8 33/16 33/20 **CHAIRMAN [2]** 2/3 16/16 December 17 [1] 4/21 back [4] 14/20 24/7 27/10 27/11 chance [1] 4/23 December 20th [1] 29/11 backed [1] 20/19 change [2] 15/3 25/6 decide [1] 21/10 background [2] 14/7 16/21 changes [5] 9/9 15/18 15/20 21/23 decline [1] 25/19 Background......14 [1] 3/8 29/8 declining [2] 25/12 26/8 backs [2] 18/6 21/14 charged [1] 34/1 **decreases** [1] 25/18 banks [2] 14/17 14/17 chart [7] 18/3 18/23 21/7 23/7 25/20 deduction [1] 28/1 bar [2] 25/21 26/9 25/21 26/9 deductions [2] 19/2 25/11 basically [8] 8/4 8/14 9/19 10/17 12/14 charts [1] 25/23 **Deferred [6]** 3/10 7/12 8/1 9/7 20/2 12/17 14/14 15/21 chief [2] 3/6 14/4 20/5 be [21] 4/5 5/19 6/1 6/2 6/19 7/9 12/17 choose [1] 29/21 deficiencies [1] 10/10 12/18 14/4 14/19 15/6 17/19 18/21 **CIO** [1] 2/16 **deficiency [1]** 12/16 19/22 22/23 23/10 26/7 26/21 27/13 colloquies [1] 33/11 **deficients** [1] 12/20 28/3 34/14 column [1] 22/23 defining [1] 12/16 because [6] 14/9 14/17 14/20 15/2 Combined [2] 3/12 24/21 **DEPUTY [1]** 2/10 16/3 16/5 comes [3] 23/20 24/5 27/19 describe [1] 12/1 been [3] 5/16 18/18 25/12 did [3] 14/10 16/9 25/15 coming [2] 28/1 31/17 before [3] 5/15 30/5 30/9 comments [4] 13/4 16/22 31/1 31/13 didn't [1] 29/23 begin [1] 24/22 commercial [2] 18/9 21/17 difference [2] 9/15 27/17 begins [1] 8/5 Commission [1] 34/11 different [1] 27/22 being [1] 17/8 **COMMITTEE [2]** 2/2 32/16 **direction [1]** 33/13 below [1] 33/19 communicate [2] 11/12 12/22 director [4] 2/10 2/12 2/13 27/8 **benchmark** [1] 24/3 Communication [1] 26/23 Directorpoint [1] 28/22 benefits [1] 26/3 communications [3] 7/9 10/13 10/14 disclosures [3] 8/22 9/22 9/23 **between [1]** 14/16 Comp [2] 7/12 8/1 discontinued [1] 7/14 **big [1]** 15/16 comparative [2] 9/21 9/23 discussion [4] 5/6 6/10 13/18 31/1 bigger [1] 18/21 Compensation [4] 3/10 9/8 20/2 20/5 distribution [3] 22/7 26/10 29/14 biggest [2] 23/18 24/11 Comptroller's [1] 24/6 distributions [4] 19/2 22/4 26/2 26/7 **billion [3]** 20/14 21/21 21/22 conclude [2] 9/18 12/23 **do [12]** 4/18 5/18 5/21 13/8 15/8 19/7 **bit** [1] 10/4 concludes [2] 12/10 19/20 23/14 25/20 27/2 27/12 30/20 33/8 **BOARD [15]** 1/2 1/15 4/3 5/10 6/12 Conclusion [1] 32/15 document [2] 29/1 34/13 10/19 10/22 12/22 13/22 23/11 27/9 does [3] 23/15 29/5 29/19 conference [1] 1/17 31/5 31/20 32/8 33/17 Congress [2] 29/7 29/10 doesn't [1] 19/9 Boggs [5] 1/16 33/6 34/9 34/13 34/14 consent [1] 34/14 doing [2] 26/19 26/21 bond [3] 20/10 21/3 23/5 contribution [1] 25/9 domestic [2] 17/7 17/8 bonds [1] 21/13

D	FIBBE [5] 2/4 4/14 6/8 30/20 32/6	have [28] 4/18 5/1 7/7 8/5 10/8 10/12
DON [2] 2/10 14/8	fiduciary [5] 9/5 9/9 18/15 21/19 22/1	10/23 13/2 16/4 16/19 19/9 19/11
don't [1] 23/23	field [1] 26/18	19/23 20/19 25/12 25/15 26/11 26/15
done [1] 15/9	fight [1] 14/16 financial [12] 8/6 8/8 8/13 8/16 8/18	27/6 27/12 27/14 28/3 28/16 30/1 30/14 30/15 30/21 31/18
Donnybrook [1] 14/16	8/22 9/3 9/21 10/21 11/6 11/13 11/14	haven't [1] 7/4
down [9] 6/1 7/3 15/18 17/6 20/15	financially [1] 33/23	Having [1] 20/3
22/7 25/1 25/4 28/4	find [1] 23/23	he [1] 27/11
DR [8] 2/9 13/8 14/6 14/13 14/13 15/8 16/20 31/10	first [4] 4/5 15/22 25/10 29/9	headwind [1] 24/9
Dr. [1] 23/13	fiscal [1] 22/22	hear [1] 7/3
Dr. Bronner [1] 23/13	five [3] 6/1 6/2 25/2	heard [4] 13/3 13/11 16/20 30/15
drawdown [1] 18/21	five-year [1] 25/2	held [2] 1/19 28/2
driven [2] 21/9 23/16	fixed [6] 15/22 16/2 17/7 18/2 20/16	here [8] 4/11 4/13 4/15 4/17 9/19 9/20
DROP [6] 25/12 25/18 27/15 27/18	28/6 flip [2] 17/20 21/18	14/9 15/9 hereby [1] 33/8
27/19 27/21	followed [1] 30/2	herein [1] 33/15
due [2] 25/18 26/18	following [1] 33/19	HESTER [3] 2/6 4/12 30/23
duly [1] 33/16	forego [1] 29/20	high [1] 14/21
during [3] 12/3 12/11 12/19	foregoing [1] 33/10	his [2] 13/9 13/13
E	found [2] 18/17 33/19	historian [1] 14/9
each [5] 12/11 25/3 25/3 25/5 25/17	four [4] 6/1 11/1 11/4 15/4	historical [3] 3/8 14/7 16/21
EATON [1] 2/14	Fourth [2] 28/23 30/10	history [3] 16/14 25/2 25/9
economic [1] 29/18	fund [28] 3/12 7/11 7/14 7/23 9/7	hold [1] 28/6
effective [3] 23/22 29/11 29/21	15/13 15/15 15/22 16/1 16/4 16/18 17/10 18/4 18/8 18/16 18/19 20/9	holdings [1] 21/2 hope [1] 27/2
eight [1] 11/11	20/10 20/12 21/3 21/4 22/11 23/3 23/4	how [3] 7/4 8/19 18/4
either [2] 17/19 24/9	23/5 24/21 25/2 25/4	
elect [1] 23/20	fundamentally [1] 15/9	
ELMORE [1] 33/4 else [2] 5/23 31/11	funds [6] 16/8 21/20 27/20 27/21	 ' [1] 19/22
eluded [1] 23/13	27/23 28/2	l'm [3] 7/2 23/12 31/17
emergency [1] 26/4	further [2] 33/16 33/20	II [1] 3/3
EMILY [1] 2/14	G	III [3] 3/4 4/20 5/19
employee [3] 26/22 33/21 33/22	general [1] 26/13	IKEEM [3] 2/13 27/9 31/19 immediately [1] 29/22
employees [1] 15/13	generally [2] 8/14 9/12	implicit [1] 20/19
Employees' [4] 7/10 7/13 7/22 9/6	generic [1] 18/2	incentives [1] 29/18
end [2] 23/22 27/4 ended [1] 9/10	get [4] 15/19 18/1 24/8 31/20	include [1] 12/7
ending [2] 8/7 22/18	give [1] 26/12	included [2] 10/1 10/5
enrolled [2] 19/17 22/11	gives [8] 17/12 17/21 18/3 19/1 19/14	income [8] 16/2 17/7 18/2 19/15 19/19
entire [1] 10/16	21/1 21/7 22/15	20/16 22/9 28/6
entities [1] 11/8	glad [3] 19/22 23/10 31/17 glasses [1] 7/5	incomes [1] 15/23 incoming [1] 25/14
equities [4] 15/23 16/2 17/8 17/8	go [3] 8/23 9/1 26/12	incoming [1] 23/14 incorporated [1] 29/3
equity [4] 16/9 27/16 27/16 27/18	goes [4] 8/10 11/23 12/15 12/19	increased [1] 29/12
ERS [1] 25/4	going [7] 7/2 7/16 7/17 14/23 19/7	Independent [1] 8/2
estimate [1] 11/19 estimates [3] 11/13 11/15 11/19	20/4 24/22	Index [2] 21/4 23/4
ever [1] 23/15	good [5] 6/22 7/1 28/19 28/20 31/12	Individual [4] 7/11 7/13 7/23 9/6
every [1] 23/21	got [4] 5/5 14/15 22/19 26/15	industry [1] 10/3
everybody [4] 4/22 14/18 15/10 31/17	governance [1] 10/15	information [2] 10/5 25/22
everyone [2] 6/23 7/7	government [6] 17/16 17/17 18/7 20/18 20/20 21/15	INGRAM [1] 2/15 instead [1] 26/19
everything [1] 5/23	grade [1] 20/22	interest [2] 14/20 15/2
evidence [1] 8/21	grand [1] 20/13	interested [1] 33/23
evidenced [1] 33/18	GREEN [3] 2/16 16/17 17/1	internal [1] 12/14
except [1] 27/7 exceptions [1] 10/9	guaranteeds [4] 17/16 18/7 20/18	introduce [1] 27/8
executive [3] 2/14 3/6 14/4	21/15	investing [1] 23/17
Exp [1] 34/9	guess [2] 14/9 19/11	investment [5] 3/9 17/2 17/4 20/22
expires [1] 34/11	Н	22/15
explain [1] 19/11	had [9] 4/23 9/14 15/7 15/13 15/14	investments [3] 11/16 17/7 20/8 involves [1] 8/20
F	15/22 15/23 16/1 16/15	IRA [1] 16/18
<u>-</u>	HALLMARK [2] 2/3 4/16	IRS [1] 30/2
fair [1] 11/18 fairly [2] 9/4 18/2	happens [1] 15/6	is [56]
faith [1] 15/7	happy [1] 27/13	issue [3] 8/17 23/19 24/11
far [1] 26/11	hard [2] 14/12 19/10	issues [1] 10/9
favor [5] 5/8 6/11 13/20 31/3 32/7	has [6] 4/22 5/16 14/8 18/19 19/6	it [43]
few [2] 24/1 25/15	26/23	it's [14] 9/19 15/9 16/17 17/5 18/1

management [4] 8/11 12/7 12/9 12/11 Ms. Hester [1] 30/23 management's [1] 11/3 **Ms. Moore's [1]** 30/15 it's... [9] 19/10 20/9 22/2 23/21 24/4 mandated [2] 29/8 30/1 Ms. Peters [2] 24/20 28/14 24/9 25/23 27/22 30/1 much [2] 24/12 31/23 Marc [1] 16/17 item [7] 4/20 5/16 5/18 5/19 5/22 6/18 March [1] 29/17 my [4] 7/5 15/6 33/13 33/19 14/4 March 27th [1] 29/17 IV [4] 3/5 5/18 5/22 6/18 Ν **MARK [1]** 2/16 name [1] 33/19 market [7] 16/4 18/8 20/9 20/11 21/3 21/17 23/3 **nature [2]** 10/6 10/11 January [1] 29/12 markets [2] 16/6 16/9 nearly [1] 23/5 January 1 [1] 29/12 need [8] 5/1 5/18 6/3 13/8 13/12 30/14 mask [1] 7/5 Jeana [3] 1/16 33/6 34/9 30/17 32/2 material [3] 9/4 11/13 11/15 JIM [2] 2/4 4/14 needed [1] 12/21 Matters [1] 9/20 **JO [2]** 2/11 28/17 neither [1] 33/20 may [2] 19/23 34/14 joke [1] 15/2 net [5] 9/5 9/9 18/15 21/19 22/1 Maybe [1] 19/6 **JRF [1]** 25/5 **never [2]** 16/10 24/10 **MD [1]** 10/6 July [3] 22/18 22/20 23/1 me [3] 7/3 14/8 14/13 new [4] 26/14 26/15 26/21 27/1 July 31st [1] 23/1 mean [4] 14/15 27/17 27/17 28/4 next [9] 5/15 14/3 24/19 25/8 25/21 **June [1]** 22/19 26/1 26/9 28/16 30/4 means [3] 2/13 10/8 27/10 just [5] 5/23 10/17 22/19 23/12 27/16 nicely [1] 15/10 meeting [9] 1/15 4/4 4/19 4/22 30/4 nine [1] 11/22 32/16 33/9 33/10 33/14 no [29] 4/9 5/7 5/13 6/15 9/15 10/8 member [6] 21/9 23/16 24/6 25/10 **KELLY [2]** 2/5 4/10 10/9 10/9 12/2 12/5 12/20 12/21 13/5 26/16 27/1 kind [4] 10/2 10/15 11/1 19/10 13/19 14/2 15/12 15/23 16/23 18/13 members [9] 2/2 5/10 6/12 13/22 21/9 **knew [1]** 15/1 23/20 29/19 31/5 32/8 20/1 24/16 28/12 30/8 31/2 31/8 31/15 know [7] 17/23 20/19 21/2 24/5 24/8 32/11 34/9 34/13 might [1] 10/23 24/10 27/11 none [1] 20/4 million [9] 17/11 18/16 20/10 20/13 21/21 22/2 22/5 22/6 22/10 normal [1] 22/3 **not [10]** 2/7 9/22 14/13 17/18 18/21 millionaire [1] 14/19 laid [1] 23/6 20/22 22/19 24/12 27/23 30/9 millionaires [1] 15/1 Large [1] 33/8 minimum [2] 19/9 29/13 Notary [3] 1/17 33/7 34/10 last [3] 12/6 12/13 25/13 **note** [5] 9/22 9/23 11/5 12/2 12/19 minimums [1] 19/8 lasted [1] 15/4 minutes [5] 4/19 4/22 4/23 5/2 5/4 noted [3] 10/10 12/2 12/20 lastly [1] 22/14 notes [2] 8/8 11/4 Minutes.....4 [1] 3/4 later [1] 19/8 notice [2] 11/17 16/7 misstatements [1] 12/3 law [1] 29/15 **noting [1]** 9/19 money [14] 14/18 16/4 16/9 18/8 laws [2] 29/6 29/23 19/12 20/8 21/3 21/17 23/3 23/17 now [2] 26/19 30/5 learned [1] 7/4 number [2] 15/7 33/19 23/19 24/5 27/18 27/23 leaving [1] 19/12 Montgomery [2] 1/4 1/19 numbers [1] 26/12 **LEGAL** [1] 2/11 month [1] 23/22 Legislature [1] 14/14 0 Monthly [1] 26/3 lending [3] 19/15 19/19 22/10 obtain [1] 8/20 Moody's [2] 17/13 20/16 **less [1]** 19/5 October [2] 23/1 27/5 MOORE [2] 2/11 28/17 let's [1] 20/10 October 1 [1] 23/1 Moore's [1] 30/15 letter [7] 7/9 10/13 10/14 12/8 12/8 offered [1] 16/11 more [1] 27/7 12/9 12/15 Office [1] 24/7 morning [5] 4/4 6/22 7/1 28/19 28/20 licensed [1] 33/16 Officer [1] 3/6 mortgage [2] 18/6 21/13 like [13] 4/3 5/11 6/13 13/23 16/12 officers' [1] 14/5 Mortgages [1] 17/15 22/17 23/11 26/12 27/7 27/15 29/1 okay [9] 4/18 6/17 13/2 13/11 16/17 most [1] 22/21 31/6 32/9 motion [9] 5/1 5/3 6/3 6/5 13/13 30/17 16/19 17/1 20/3 24/17 liked [1] 19/11 one [11] 6/1 7/18 8/1 10/16 11/6 15/7 30/19 32/2 32/3 line [1] 25/5 move [7] 5/15 5/18 5/23 6/18 14/3 15/2 15/16 17/8 24/10 27/7 29/9 list [1] 15/18 opened [1] 26/14 little [6] 10/3 15/20 18/9 21/16 22/5 opinion [5] 7/20 8/17 9/2 9/14 10/8 moved [1] 13/14 23/3 MR [13] 2/3 2/4 2/5 2/7 2/10 2/13 2/15 opinions [1] 9/16 LLC [2] 34/13 34/14 **opportunity** [1] 10/18 2/16 6/4 6/7 13/12 13/17 30/20 long [2] 16/11 18/19 opposed [5] 5/11 6/13 13/23 31/6 32/9 Mr. [9] 5/6 5/20 6/19 13/3 13/7 16/16 longer [1] 15/12 option [1] 30/1 17/1 32/4 32/6 look [5] 4/23 16/7 22/22 24/19 25/1 options [1] 21/11 Lord [1] 34/4 Mr. Butler [2] 5/6 32/4 order [2] 4/1 4/4 Mr. Chairman [1] 16/16 **lot [1]** 15/7 Order.....4 [1] 3/2 Mr. Fibbe [1] 32/6 low [1] 14/22 orientations [1] 26/22 Mr. Green [1] 17/1 **LUKE [2]** 2/3 4/16 Mr. Steve [1] 6/19 original [1] 16/18 lump [1] 26/3 other [6] 9/20 22/20 23/6 24/14 28/10 Mr. Williams [2] 5/20 13/7 Mr. Williams' [1] 13/3 our [32] 4/3 4/4 6/18 7/8 7/17 8/3 8/4 **MS** [5] 2/6 2/11 2/12 2/14 28/17 made [4] 14/8 14/22 15/20 29/11 8/15 9/18 10/1 10/13 10/14 10/17 **Ms. [4]** 24/20 28/14 30/15 30/23 make [5] 5/3 5/16 5/22 6/5 15/1

0	present [3] 2/7 2/8 9/4	Papart 6 (4) 2/5
0	present [3] 2/7 2/8 9/4 presentation [2] 8/12 30/16	Report6 [1] 3/5 reported [1] 33/9
our [19] 10/19 11/2 12/3 12/7 12/8	pretend [2] 16/5 16/12	Reporter [4] 1/16 33/7 33/18 34/10
12/12 12/14 12/19 12/23 14/4 16/20	pretty [1] 18/17	REPORTER'S [1] 32/18
23/18 24/11 24/11 26/18 27/1 30/3 30/4 34/4	primarily [1] 25/18	Reporting [3] 33/17 34/13 34/14
out [6] 15/21 23/6 23/23 24/5 27/19	principles [2] 8/15 9/11	reports [4] 7/8 7/18 7/19 24/21
33/15	prior [2] 10/1 10/1	Reports24 [1] 3/12
outgoing [2] 26/4 26/5	private [1] 20/23	representation [2] 12/7 12/9
over [17] 4/23 9/17 11/11 16/16 18/9	privates [1] 21/15	representations [1] 12/10
18/17 19/6 19/16 20/5 21/16 21/20	problem [1] 23/15 procedure [1] 12/4	reproduced [1] 34/14 requested [2] 5/16 30/3
22/3 22/5 22/8 23/4 25/12 25/22	procedures [2] 8/20 12/20	required [7] 7/8 10/4 10/13 11/12 19/8
Р	process [3] 10/16 12/15 12/18	19/9 29/13
	processes [1] 8/23	reserved [1] 34/13
page [32] 8/1 8/3 9/2 9/17 10/16 10/17 11/1 11/1 11/3 11/11 11/22 12/13 17/5	Professional [1] 33/6	respects [1] 9/5
17/12 17/20 18/3 18/14 18/23 19/14	program [2] 19/17 22/12	respond [1] 10/22
20/4 20/15 21/6 21/18 22/1 22/9 22/14	promoting [1] 14/18	response [18] 4/9 5/7 5/13 6/15 13/5
24/23 25/8 25/21 26/1 28/22 29/4	proposed [3] 12/5 28/23 29/2	13/19 14/2 16/23 18/13 20/1 24/16
pages [4] 8/4 12/6 21/1 33/12	provide [2] 10/20 12/11	28/12 29/17 30/8 31/2 31/8 31/15
paper [2] 18/9 21/17	public [8] 1/17 7/10 7/12 7/22 9/6 15/12 33/7 34/10	32/11
par [1] 20/11	publications [1] 26/16	responsibilities [1] 10/20 responsibility [3] 8/16 11/2 11/3
part [1] 24/19	pull [1] 7/2	responsible [1] 8/11
participants [1] 25/7	purchases [1] 26/6	results [1] 34/1
parties [1] 33/22 passed [4] 29/7 29/10 29/16 29/16	put [3] 14/18 15/5 22/21	retirement [7] 1/1 1/18 7/11 7/13 7/23
payroll [2] 25/11 28/1		9/7 27/3
PEIRAF [11] 1/2 1/15 3/9 4/3 17/2 17/4	Q	returns [1] 19/12
17/22 19/21 23/2 32/15 33/10	quarter [1] 10/0	RHONDA [1] 2/12
PEIRAF/RSA-1 [4] 1/2 1/15 4/3 33/10	question [1] 27/14	RIGGS [1] 2/15
pension [2] 15/13 27/22	questions [13] 10/23 13/1 13/3 16/21	right [5] 4/2 27/10 28/9 30/5 30/13
people [5] 16/12 19/5 19/11 23/13	18/11 19/22 24/15 27/12 27/13 28/11 30/7 31/14 33/11	rights [1] 34/13
23/14	quick [1] 23/8	RMD [1] 29/20 role [1] 23/16
percentage [1] 25/6	quite [1] 7/4	roll [3] 3/3 4/5 4/7
performance [7] 16/8 22/13 22/16	quorum [2] 4/18 31/18	rollovers [3] 25/12 25/16 26/5
22/20 22/21 23/9 24/3	<u> </u>	room [2] 1/3 1/17
Performance22 [1] 3/11	<u>R</u>	roughly [1] 15/6
performing [1] 8/20	rated [3] 17/14 17/18 20/22	RSA [27] 1/2 1/15 2/9 2/10 2/12 2/13
period [10] 3/7 19/3 19/16 21/20 22/4	rates [3] 14/20 15/2 34/1	2/14 2/16 3/10 3/13 4/3 20/2 20/5
22/6 22/17 22/18 22/19 25/23	rating [1] 20/19	20/13 21/8 26/1 26/16 27/9 27/15
permits [1] 29/19	ratings [1] 17/13 read [2] 7/19 15/18	27/16 27/18 28/17 28/18 29/1 30/17
perusal [1] 23/7	reallocate [1] 23/21	32/15 33/10 RSA-1 [19] 2/12 2/13 3/10 3/13 20/2
peruse [1] 29/2	reallocation [1] 23/23	20/5 20/13 21/8 26/1 26/16 27/9 27/15
PETERS [3] 2/12 24/20 28/14	really [5] 14/12 15/19 16/14 16/15 30/1	
pick [2] 7/21 22/16 pie [3] 18/3 21/6 25/20	receivership [1] 17/17	32/15
placements [1] 20/23	recent [1] 16/3	run [2] 19/21 23/8
plan [10] 7/12 8/1 9/8 20/2 20/5 28/17	recently [3] 26/23 29/7 29/15	run-through [2] 19/21 23/8
28/18 29/1 29/3 30/17	recommended [1] 30/10	RUSSELL [2] 2/7 4/8
Plan28 [1] 3/13	recorded [1] 11/20	S
plans [2] 29/8 30/4	recordings [1] 26/21 redlined [1] 29/3	said [3] 15/11 30/6 33/14
please [2] 4/6 28/21	reduced [1] 33/12	said [3] 15/11 30/6 33/14 same [11] 7/6 7/19 7/19 18/23 19/3
PLOP [1] 25/15	referred [1] 9/3	21/20 22/4 22/6 22/19 25/22 26/10
plus [1] 17/19	reflected [1] 25/23	say [8] 5/8 6/11 8/2 8/10 13/20 16/15
policies [3] 11/5 11/7 11/8	Reform [1] 15/14	31/3 32/7
portfolio [7] 17/2 17/4 17/22 18/2 19/21 20/6 20/16	regular [1] 25/10	saying [6] 5/10 6/12 10/18 13/22 31/5
Portfolio17 [1] 3/9	relate [1] 11/15	32/8
portfolios [2] 20/21 23/9	related [1] 8/8	says [2] 4/21 8/5
portion [1] 34/13	relative [2] 33/21 33/22	second [10] 5/6 6/7 6/9 13/15 13/16
position [8] 9/5 9/10 17/9 18/1 18/10	released [1] 27/1	15/23 30/21 30/22 32/5 32/6
18/15 21/19 22/1	remember [2] 14/20 21/8 repeat [1] 11/2	Secure [1] 29/9
practice [1] 10/3	report [21] 3/6 5/20 5/22 6/19 6/21	securities [8] 11/16 11/17 17/21 18/12 19/15 19/19 21/5 22/10
prefer [1] 25/20	7/10 7/16 7/17 7/22 8/2 8/3 8/5 9/18	security [1] 27/4
preferred [2] 17/9 18/10	10/21 13/1 13/3 13/9 13/12 13/13 14/5	see [14] 7/4 9/2 11/4 17/5 17/14 18/5
preparation [1] 8/12	16/20	18/16 19/2 19/16 20/9 20/11 21/5 23/1
preponderance [1] 20/21		

S	talks [3] 8/19 10/3 11/22	U
see [1] 28/23	Tax [1] 15/14	U.S [1] 20/20
seeing [1] 18/22	teens [1] 14/21	under [2] 9/20 33/12
seen [1] 20/4	ten [3] 25/22 26/3 26/10	underneath [1] 5/19
seminars [1] 26/20	ten-year [3] 25/22 26/3 26/10	Union [2] 1/3 1/18
separately [2] 28/3 28/4	term [4] 17/6 20/7 20/8 23/3	United [1] 9/12
September [2] 8/7 9/8	Terrible [1] 31/22	unless [1] 13/1
September 30th [2] 8/7 9/8	Terribly [1] 31/22 Thank [7] 13/6 24/17 24/18 28/13	unqualified [2] 9/14 10/7
series [1] 27/3	28/15 30/12 31/23	up [9] 7/21 10/15 18/16 21/21 22/2
service [1] 26/6	that [71]	23/2 23/4 23/5 24/2
services [1] 26/18	that's [14] 10/2 10/5 14/11 16/10	update [2] 26/13 30/3
set [1] 33/14	16/14 18/18 20/8 23/8 24/11 24/11	us [9] 8/14 10/17 12/11 14/16 17/15
several [1] 25/13	26/11 27/6 27/9 28/8	17/17 18/6 24/7 30/5
short [4] 17/6 20/7 20/8 23/3	their [4] 14/18 21/10 27/19 29/20	usual [1] 34/1
short-term [4] 17/6 20/7 20/8 23/3	them [2] 14/19 17/15	V
should [3] 7/7 7/9 10/12 show [2] 25/6 25/17	then [14] 5/22 7/12 12/13 14/20 15/11	value [4] 11/18 17/10 20/11 20/12
shows [6] 25/2 25/9 25/21 26/2 26/6	15/17 16/2 24/7 24/13 25/14 25/16	vast [1] 20/20
26/9	26/6 27/16 30/2	version [1] 29/4
sign [5] 5/12 6/14 14/1 31/7 32/10	there [13] 7/9 9/16 12/4 13/1 15/17	version [1] 29/4 versus [1] 24/4
significant [2] 11/5 11/7	18/20 19/13 20/10 21/5 25/14 27/10	very [5] 12/13 15/9 15/10 29/7 31/23
since [2] 15/7 22/11	29/6 30/6	VI.a [1] 3/8
since the [1] 22/11	there's [2] 9/15 24/8	VI.b [1] 3/9
single [1] 17/23	therefore [1] 12/4	VI.c [1] 3/10
sir [2] 13/10 28/8	thereof [1] 34/1	VI.d [1] 3/11
Sitting [1] 27/10	thereto [1] 33/12	VI.e [1] 3/12
six [1] 6/2	these [1] 29/23	video [3] 27/1 34/13 34/14
sliver [1] 21/14	they [14] 14/21 14/22 14/23 15/11 16/3	videos [1] 27/3
small [1] 21/14	16/5 16/5 16/12 17/18 17/18 23/14 26/20 28/3 29/20	VII [1] 3/13
snapshot [2] 20/6 22/15	they're [1] 27/22	virtual [1] 26/20
so [38]	thing [1] 27/7	visits [1] 26/20
some [5] 16/11 19/6 20/22 23/13 26/21	things [3] 10/6 23/14 29/6	vote [1] 30/14
something [1] 18/18	think [4] 18/20 23/14 27/4 31/10	W
sometime [1] 15/19	this [27] 4/4 6/17 7/3 9/18 10/14 12/10	
sort [1] 18/23	12/14 13/4 13/12 14/10 19/9 19/16	waive [1] 29/20 Walsh [3] 14/13 14/13 15/8
South [2] 1/3 1/18	20/6 21/6 21/9 22/17 23/16 25/3 25/16	wanted [2] 16/4 16/5
staff [1] 30/11 standards [2] 11/10 11/21	26/15 29/5 30/14 30/14 31/19 32/1	was [19] 1/19 7/14 10/7 14/9 14/15
standards [2] 11/10 11/21 started [3] 14/12 15/21 16/1	34/3 34/13	15/1 15/12 15/17 15/22 16/15 19/4
STATE [2] 33/3 33/7	those [7] 8/12 8/18 9/23 11/8 11/17	19/16 22/5 22/11 23/2 29/10 29/15
statement [4] 11/6 18/15 21/19 21/23	11/19 27/20	29/16 29/21
statements [12] 8/6 8/9 8/13 8/17 8/18	three [4] 11/1 16/8 17/6 21/11	way [1] 23/19
8/22 9/3 9/21 10/21 11/14 11/15 33/11	through [10] 12/15 17/20 19/17 19/21	we [51]
States [1] 9/12	21/1 23/1 23/8 24/6 25/4 31/21	we'll [3] 5/23 14/3 31/20
STEVE [2] 2/15 6/19	time [13] 6/17 7/6 7/18 13/4 13/12	we've [1] 5/5
still [2] 18/19 18/21	14/17 16/6 16/11 22/16 23/14 24/8	weaknesses [1] 12/21
stock [2] 17/9 20/12	30/15 32/1 today [4] 7/17 15/16 27/6 31/18	wear [1] 7/5
stocks [1] 21/13	top [2] 8/3 25/1	web [2] 26/17 27/1
Street [2] 1/3 1/19	total [3] 17/10 20/13 25/17	webinars [1] 26/19
structural [1] 24/13	totals [1] 26/7	Wednesday [2] 1/20 33/8
structure [1] 23/19	tough [2] 31/19 31/23	week [1] 27/4 welcome [1] 31/19
stuff [1] 14/10	track [1] 24/4	well [3] 21/4 23/7 28/7
such [2] 10/5 33/22	traders [1] 16/13	WENDY [2] 2/6 4/12
summary [3] 11/22 17/3 26/3 summer [1] 14/15	transcription [1] 33/14	went [2] 14/14 15/14
sums [2] 10/15 26/4	transferred [1] 27/21	were [14] 10/10 10/20 11/9 12/5 14/17
supervision [1] 33/13	transfers [2] 25/15 26/5	14/21 14/23 14/23 15/8 21/21 29/6
supplementary [1] 10/4	TRS [1] 25/4	29/6 31/17 33/12
sure [1] 4/22	true [3] 24/2 28/6 33/14	what [16] 5/17 5/21 7/16 9/19 12/1
swings [1] 24/12	trying [3] 15/8 24/2 24/4	12/16 12/17 15/8 19/7 21/10 23/23
SYSTEMS [2] 1/1 1/18	turn [7] 8/1 9/17 11/11 16/16 25/8	27/15 27/17 28/4 29/5 29/19
T	28/22 29/4	whatever [1] 22/16
	twenties [1] 14/22 TWILLEY [2] 2/7 4/8	when [5] 14/9 14/11 15/11 15/21 19/16
tailwind [1] 24/9	TWILLEY [2] 2/7 4/6 two [6] 7/7 8/4 9/18 10/17 29/5 29/6	which [13] 7/14 8/23 10/8 10/15 11/18
take [1] 5/23	type [3] 25/9 26/2 26/10	14/4 18/17 24/10 27/4 29/10 29/12
taken [1] 1/16	typewritten [1] 33/12	30/4 30/10 wbo [4], 27/11
talk [3] 7/5 16/17 23/10	, , , , , , , , , , , , , , , , , , ,	who [1] 27/11

W whole [1] 15/17 **why [1]** 16/10 wild [1] 24/12 will [29] 4/5 5/1 5/21 5/22 6/1 6/2 6/3 7/21 8/2 8/3 9/2 9/17 9/18 11/4 11/17 12/2 12/23 14/4 16/6 21/18 22/22 24/19 24/23 25/5 25/16 26/21 28/23 30/13 30/17 WILLIAMS [4] 2/15 5/20 6/20 13/7 **Williams' [2]** 13/3 13/12 withdrawals [1] 26/4 withdrawing [1] 19/5 within [5] 11/13 11/14 17/22 20/13 21/10 without [1] 34/14 work [2] 14/12 31/20 working [2] 7/6 10/19 worst [1] 16/10 would [22] 4/2 5/19 6/17 6/19 12/17 12/18 14/19 16/16 17/19 18/20 18/20 22/17 22/23 23/10 23/11 26/12 27/7 27/11 27/13 28/6 28/21 29/1 written [1] 34/14 **YANCEY [1]** 2/10 Yeah [2] 23/18 28/5 year [25] 8/7 9/10 10/1 10/2 12/11 18/17 18/17 19/6 19/6 21/20 21/20 22/3 22/3 22/8 22/8 22/23 25/2 25/5 25/16 25/17 25/22 26/3 26/10 26/15 34/4 year-over-year [5] 18/17 19/6 21/20 22/3 22/8 **years [4]** 15/5 16/3 23/6 25/13 Yes [2] 13/10 28/8 yet [1] 7/6 you [77] you-all [7] 10/22 10/23 12/22 16/19 19/7 27/11 27/12 your [4] 9/2 23/7 23/16 28/22