

RFP 22-0005

AL PEEHIP REQUEST FOR PROPOSAL FOR MEDICARE ADVANTAGE AND PRESCRIPTION DRUG (MA-PD) SERVICES

Through the issuance of this Request for Proposal (RFP), Alabama's Public Education Employees' Health Insurance Plan (PEEHIP) is soliciting proposals from qualified Bidders that can provide Medicare Advantage and Prescription Drug (MA-PD) services to its Medicare-eligible retirees and Medicare-eligible dependents of retirees. If interested and able to meet the requirements described in this RFP, PEEHIP appreciates and welcomes your offer.

In order to participate in this procurement, follow the process below:

Go to <http://www.proposaltech.com/home/app.php/register>. Enter your email address into the field provided. No registration code is necessary. Click "Begin Registration." If you already have an account with Proposal Tech it will be listed on the registration page, if you do not, you will be asked to provide company information. Once your account has been confirmed, check the appropriate box for the RFP you are registering for and click the "Register" button. An invitation will be mailed to you within fifteen minutes. If you have any questions regarding the registration process, contact Proposal Tech Support at 877-211-8316 x84.

If you have questions about accessing this RFP, please contact Jennifer Slutzky at jslutzky@segalco.com

The contract term is for a three-year period beginning January 1, 2023 with Implementation to begin at contract award. There will not be an extension of the contract period.

Four additional RFPs are being released separately from the MA-PD Services RFP. They are:

- Comprehensive Medical
- Flexible Program Administration (FSA)
- Optional Dental, Vision, Hospital Indemnity and Cancer Plans
- Medical-Prescription Drug Carve Out

Please note that Alabama PEEHIP has chosen to market the Comprehensive Medical, FSA, Optional Plans, Medical-Prescription Drug Carve Out, and MA-PD coverages separately. This RFP is only for MA-PD. Responses provided in this RFP should be for MA-PD only. Any information provided by respondents, which pertains to the Comprehensive Medical, FSA, Optional Plans or Medical-Prescription Drug Carve Out (unless explicitly requested within the RFP), will not be considered in evaluation of this RFP. This includes attempts by Bidders to provide MA-PD premiums that are contingent upon the additional award of business in connection with the other RFPs. If you are interested in proposing services for any of other RFPs, you may do so independently under each distinct RFP.

PEEHIP reserves the right to award any service in whole or in part, if proposals suggest that doing so would be in PEEHIP's best interest. PEEHIP also reserves the right to issue multiple awards, no award or cancel or alter the procurement at any time. In addition, PEEHIP reserves the right to extend the proposed RFP period, if needed. Proposals containing the lowest cost will not necessarily be awarded as PEEHIP recognizes that factors other than costs are important to the ultimate selection of the provider or providers of their benefit plan. Proposals provided in response to this RFP must comply with the

submittal requirements set forth in later sections, including all forms and certifications, and will be evaluated in accordance with the criteria and procedures described herein. Based on the results of the evaluation, PEEHIP will award the contract(s) to the most advantageous Bidder(s), based on cost and the technical evaluation factors set forth in the RFP. Any contract awarded hereunder shall be subject to the approval of the PEEHIP Board of Control and all appropriate PEEHIP and governmental officials in accordance with applicable state laws and regulations.

Please read the entire solicitation package and submit an offer in accordance with the instructions. All forms contained in the solicitation package must be completed in full and submitted along with the Technical Response and Price Proposal Worksheet, which combined, will constitute the offer. **This RFP and your response, including all subsequent documents provided during this RFP process will become part of the contract terms and policy between the parties.**

PEEHIP has retained Segal Consulting (Segal) to assist in the evaluation of the proposals for completeness and responsiveness to the RFP and to review such proposals with them. Each proposal shall be evaluated in accordance with the company's selection criteria and other relevant factors listed below:

- Value of the benefit plans and services, taking into consideration the requirements of the RFP, proposed services and any "value-added" terms, conditions and service levels
- Cost of the proposed benefits and/or services
- Programs provided by the firm designed and proven to maximize CMS funding through risk adjustment strategies and minimize claim cost through medical management strategies
- Qualifications of the firm including financial capacity and staffing, and availability of staff to work with PEEHIP during Open Enrollment and continue to support PEEHIP throughout the contract
- Bidder's experience with MA-PD Plans, commitment to such plans, and experience offering such plans to public sector employers
- Network access and network management (medical and pharmacy)
- Bidder's ability to educate, communicate with and support provider entities
- Bidder's ability to educate and communicate with retirees and families/caretakers
- Bidder's ability to minimize enrollee disruption
- Proven strategies to maximize Star ratings and receive bonus subsidies from CMS

All Bidders must meet the general conditions set forth in this RFP and are asked to respond only to the specific questions asked.